



Sihanoukville Logistics Complex

**Asia Infrastructure Forum
5 June 2024, Singapore**

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Outline

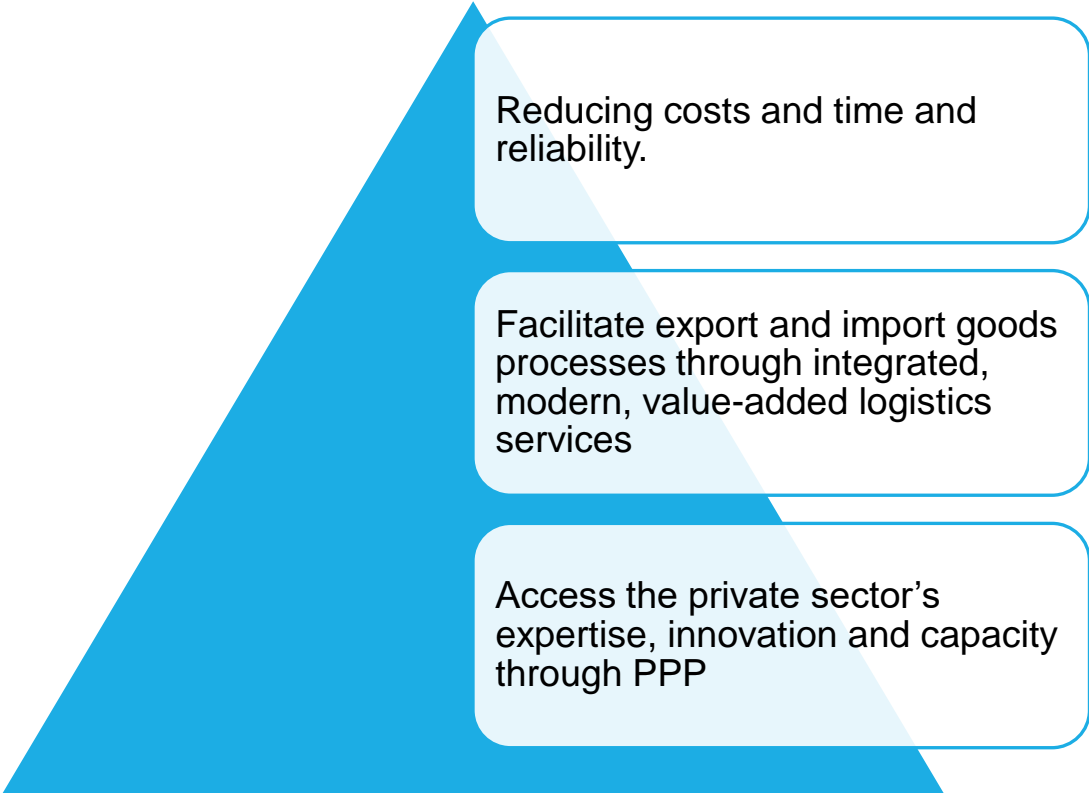
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Project Overview

- The Royal Government of Cambodia (RGC) addresses high logistics costs that have hampered the country's trade competitiveness and opportunities for economic diversification. The RGC has launched a comprehensive institutional, policy, and regulatory reforms and infrastructure development program.
- MPWT of Cambodia inspire to develop hub-and-spokes network of logistics facilities in major key cities particular Phnom Penh and Sihanoukville.

Goal and Vision



Reducing costs and time and reliability.

Facilitate export and import goods processes through integrated, modern, value-added logistics services

Access the private sector's expertise, innovation and capacity through PPP

Project Background

The Sihanoukville Logistics project has been identified in the CITLS Master Plan 2023-2033 and selected to be for PPP

Pre-Feasibility Study was completed by the IFC in June 2019 and was found to be commercially viable

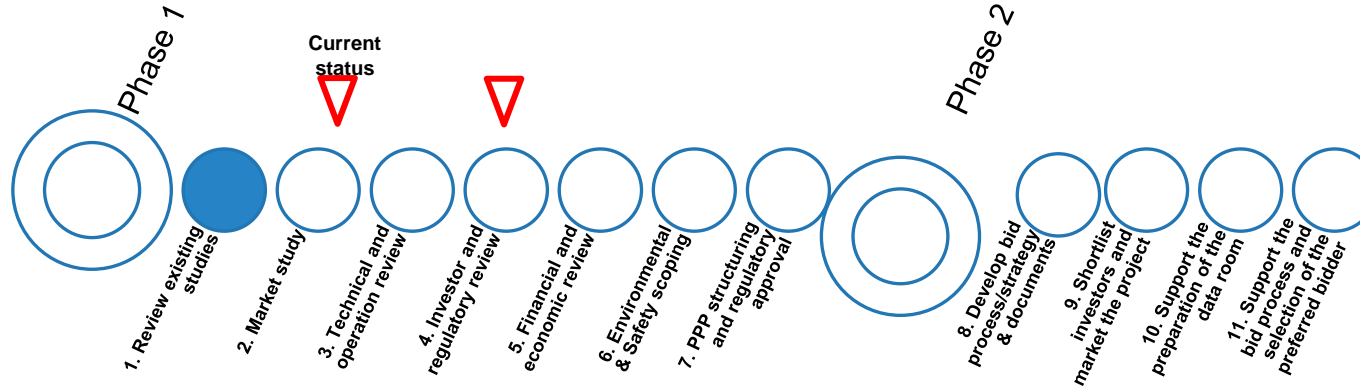
Both MPWT and MEF agreed to IFC to continue to conduct a full Feasibility Study (FS).

The kick-off meeting was conducted on 01 June 2023 presided over by former Minister of Public Works and Transport, H.E. Sun Chanthol

The project Feasibility study is ongoing by IFC

Project Progress

The project started in June 2023, and the next focus was in identifying potential lands/project site(s), which is a key information for completing the market/technical review/analysis.



The project will be executed in two phases. Phase 1 involves assessing the project’s feasibility and structuring the Public-Private Partnership (PPP) transaction. Phase 2 encompasses the PPP tendering procedure to secure investment from the private sector.

Phase 1
Due diligence and transaction structuring process flow

Phase 2
Tender implementation process flow



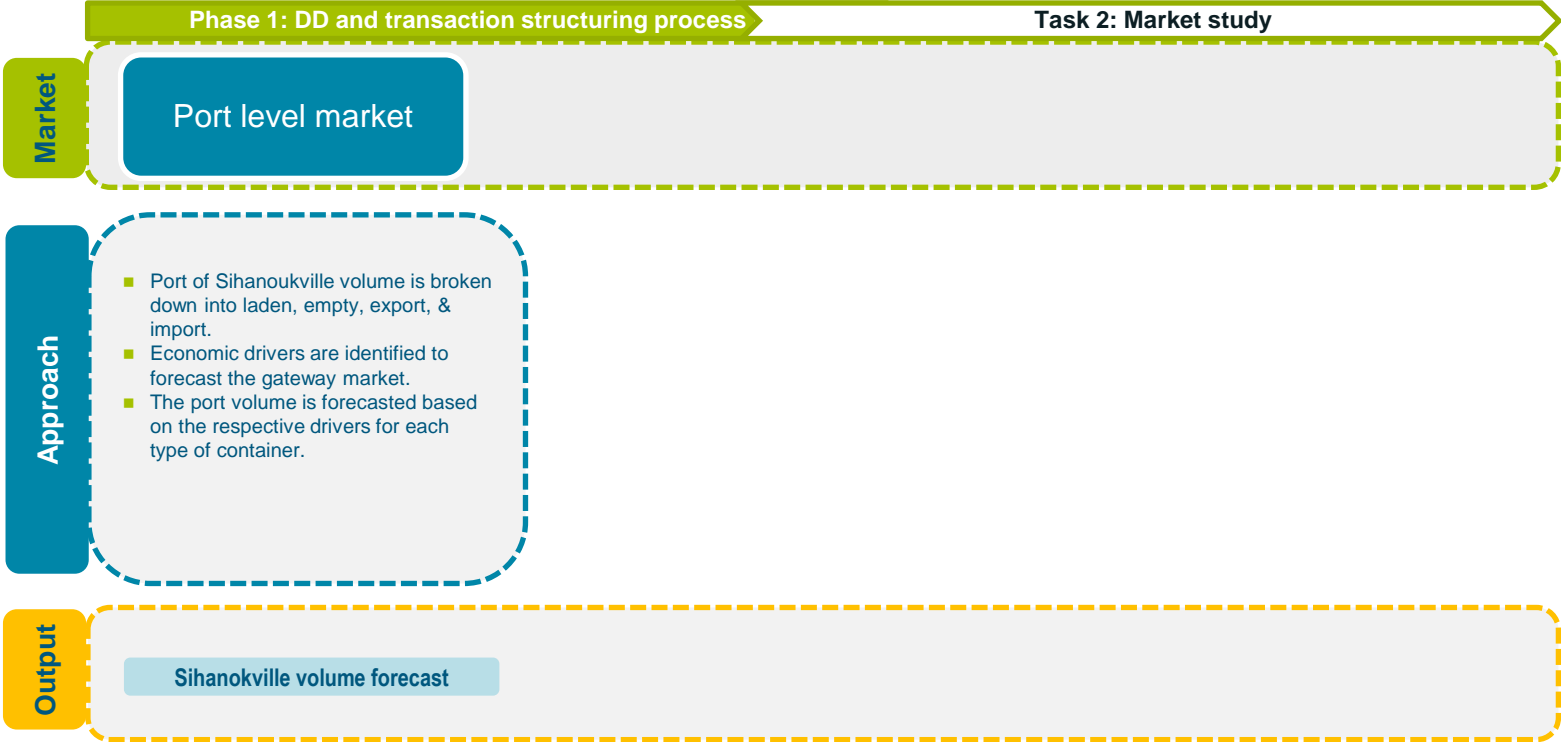
Task

1. Review existing studies
2. Market study
3. Technical and operation review
4. Investor and regulatory review
5. Financial and economic review
6. Environmental & Safety scoping
7. PPP structuring and regulatory approval

1. Develop the concession process strategy
2. Shortlist investors and market the project
3. Support the preparation of the data room
4. Support the bid process and selection of the preferred bidder

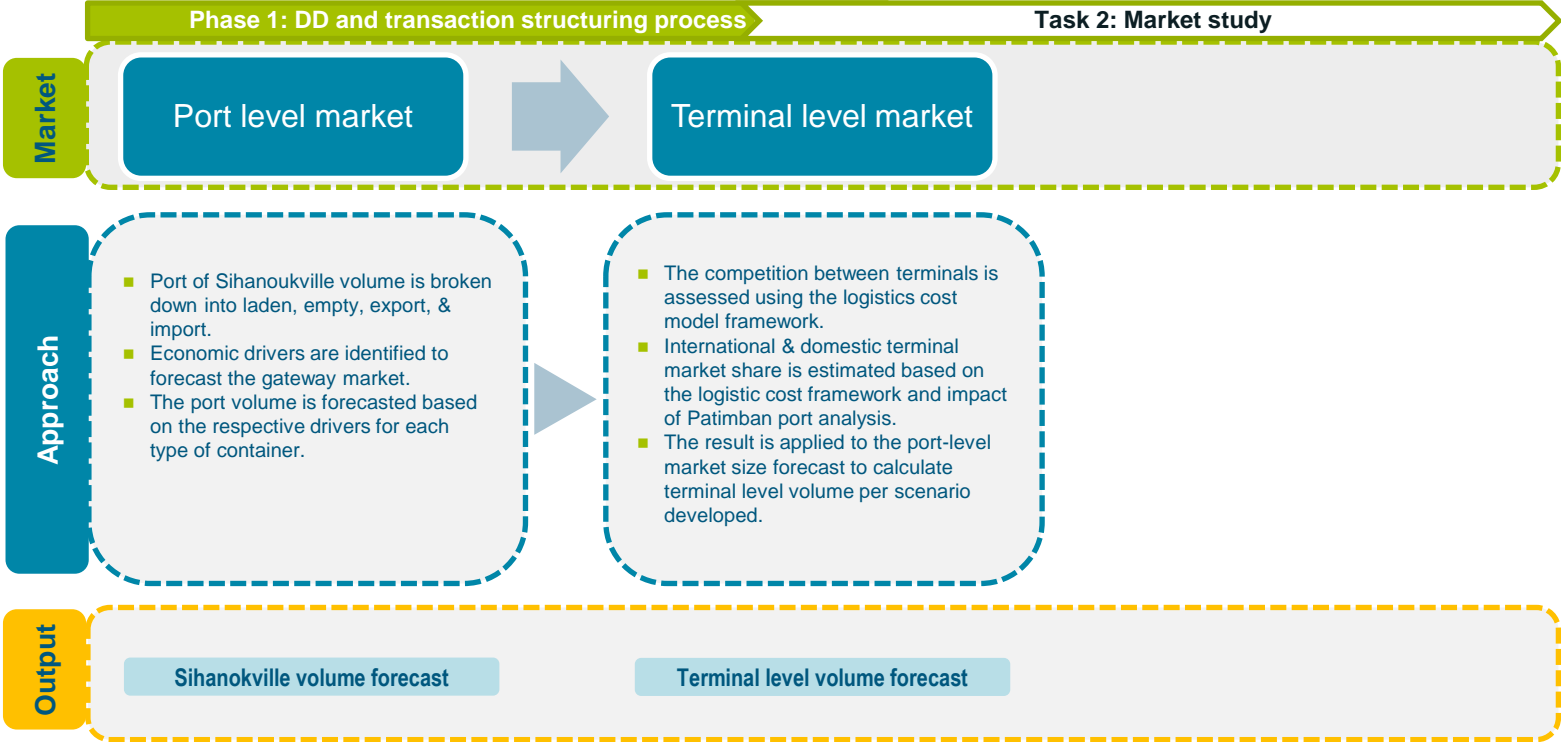
Market Study Methodology

Market study: The port logistics facility market size is derived from the port-level and terminal-level markets.



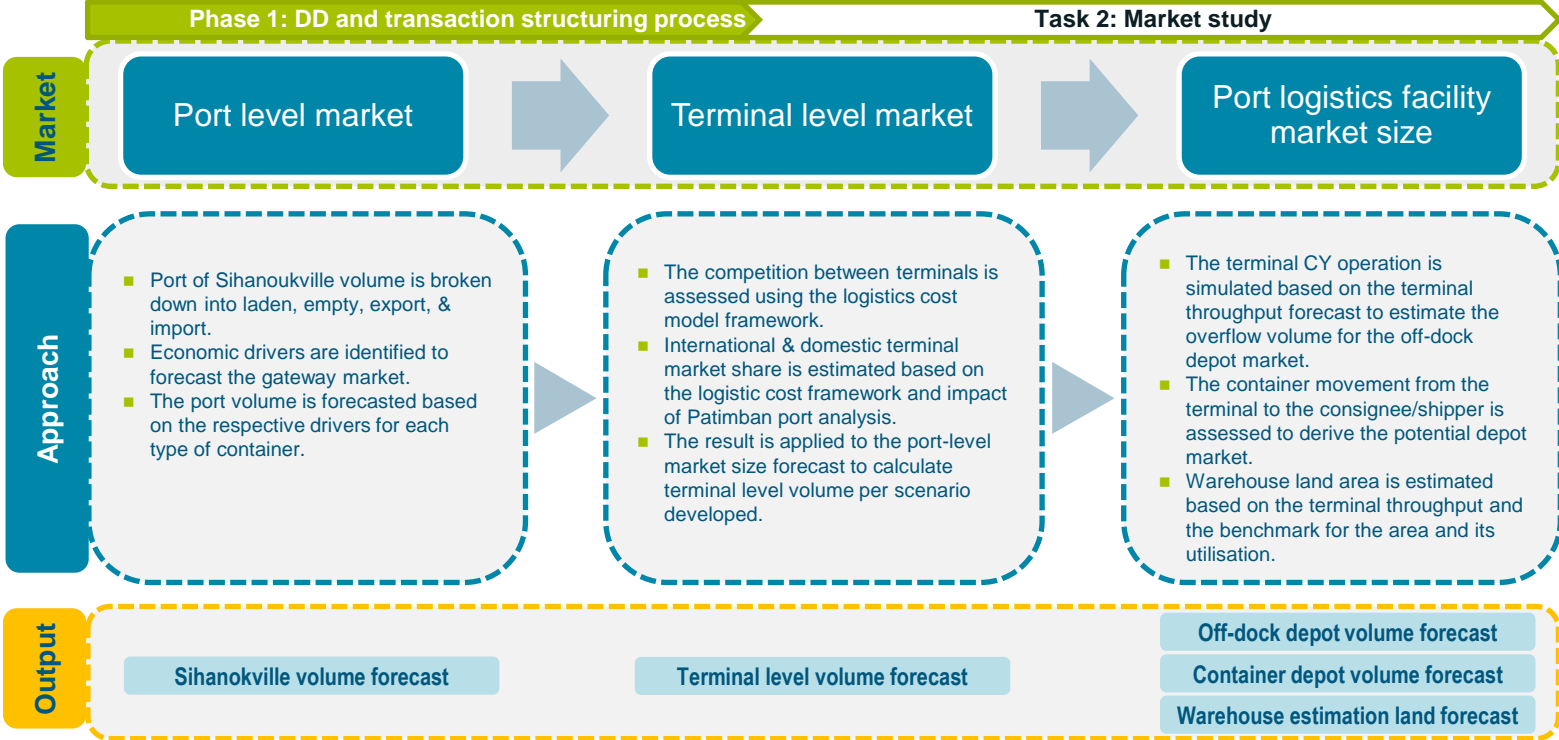
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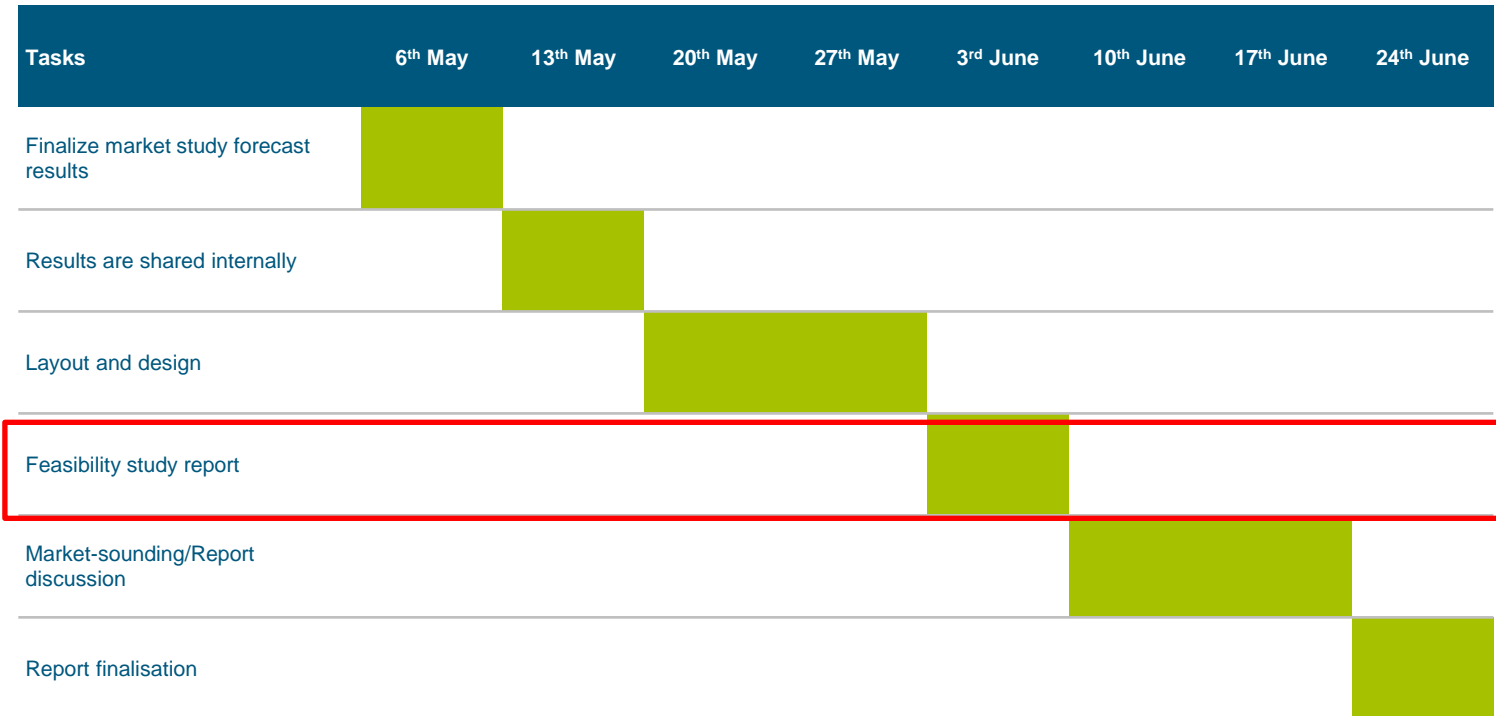
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Timeline

The following schedule is planned



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Thank You !

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